Madhawi Salem Al-yami

Personnel Info

Born on 1973

Widow

Email: <u>madawiy@hotmail.com</u>

Education

Phone: +966505619900

MSc in Public administration at King Abdul-Aziz University

Graduation year: 2005/06

(Grade: Excellent)

BSc in Public administration at King Abdul-Aziz University

Graduation year: 1995/96

Objective

(Grade: V. Good)

Position requiring innovative, challenging employment that will utilize my education and professional skills and offer advancement opportunity

Computer knowledge:

---Comfort to work in both (Mac OS---Windows)

operating systems.

--- Able to use most of Microsoft Office

programmes.

---Able statistics software (SPSS) to use Have more than 30 field of in the courses Training **■■** Leadership Quality management Organization development Vice Dean of Administrative Sciences College at Najran University [2016 --- 2017] Vice Dean of community college at Najran University [2009---2012] Tasks: Overall Administration college comprising of of 50 teaching faculties, and 1000 students planning, Providing strategic coordination direction and **Participate** in budgets annual Marketing Manager Al---Aboud Group [2002--in 2007]. Providing training for marketers Negotiating contracts with customers Set and control the marketing budget Credit Manager Abdul Jameel in latif Group [2000---2002]. --- Control saleswomen target analyse and, variances

Others

Experience

--- Saleswomen training on selling process

--- Provide creative idea to improve sales, and improve market share

Personal skills

- -High skil**cs**nflicts
- -Entrepreneurships and human resourcesmanagement skills
- -Communication skills
- -Leadership
- -Solving problemskills
- -Ability to work in

Hobbies

Reading, Chess, and traveling

References

Dr.Abdulrohman AlQura**She**an/Najran +966545624444

Community College

Dr. Saud Bin Dean/Najran +966541888801

Administration

science colleg